



2025 Wedding Rates

All-Inclusive *Indoor* Empire Package (Most popular)

Rate: \$5600

Includes:

- Empire Suite 37'x56' indoor space, accommodates up to 110 seated and up to 165 standing
- 60" round seating tables, 96" rectangular food and accessory tables (indoor only)
- Cross-back country vineyard chairs with linen chair pads (indoor only)
- We set up/take down tables and chairs
- Kitchen (sinks, cleaning supplies, stove, oven, griddle, grill, refrigerator, freezer, stainless counters)
- Wedding ceremony site (Apple Blossom Gazebo, Empire Suite, Orchard Pavilion, and courtyard options)
- Cameo dressing suite
- Wrap around balcony overlooking the duck pond
- Balcony bistro tables and chairs (Seasonal. Must remain outdoors on the balcony.)
- Decorative chalkboard sign
- Photos around the farm
- Four hours the day before to decorate
- Ten hours the day of the wedding
- Ample parking
- Secure Wi-Fi
- Heat and air conditioning
- A gas fireplace
- Elevator access
- Highchairs
- Accessible restrooms
- Cathedral ceilings with skylights
- Oversized windows that offer ample natural light
- Springdale Farm activities and petting zoo. Seasonal and available during farm hours
- Available hours: 11 am – 11 pm. Hours are consecutive
- Additional set up or day of hours \$200/hr.
- Onsite venue staff support is not included with this package. Venue staff support is optional and can be added to your event for an additional fee.



All-Inclusive *Outdoor Courtyard Package (Seasonal)*

Rate: \$5500

Includes:

- Reception tent site (Balcony Courtyard, Apple Orchard, or Pavilion Courtyard options)
- Wedding ceremony site (Apple Blossom Gazebo, Empire Suite, Orchard Pavilion, and courtyard options)
- Cameo dressing suite
- Commercial Kitchen access
- 1st-floor elevator access
- Indoor accessible restrooms
- Photos around the farm
- Ample Parking
- Four hours the day before to decorate
- Ten hours the day of the wedding
- Springdale Farm activities and petting zoo. Seasonal and available during farm hours
- Available hours: 11 am – 11 pm. Hours are consecutive
- Additional set up or day of hours \$200/hr.
- Onsite venue staff support is not included with this package. Venue staff support is optional and can be added to your event for an additional fee.

Note: Customers are responsible for renting tents, tables, chairs, and accessories through a licensed and insured vendor. Tent packages must be approved by the Balcony Point Sales Director to ensure the site can accommodate the tent on the chosen date. Except for party tents, all decorations and rental equipment must be removed the same day of your event. Equipment deliveries and pickups must be coordinated with the Sales Director, ensuring that rental items do not impact other events.



All-Inclusive *Indoor/Outdoor* Countryside Package (Seasonal)

Rate: \$7500

Includes:

- Empire Suite 37'x56' indoor space, accommodates up to 110 seated and up to 165 standing
- 60" round seating tables, 96" rectangular food and accessory tables (indoor only)
- Cross-back country vineyard chairs with linen chair pads (indoor only)
- We set up/take down tables and chairs (indoor only)
- Tent site (Balcony Courtyard, Apple Orchard, or Pavilion Courtyard options)
- Kitchen (sinks, cleaning supplies, stove, oven, griddle, grill, refrigerator, freezer, stainless counters)
- Wedding ceremony site (Apple Blossom Gazebo, Empire Suite, Orchard Pavilion, and courtyard options)
- Cameo dressing suite
- Wrap around balcony overlooking the duck pond
- Balcony bistro tables and chairs (Seasonal. Must remain outdoors on the balcony.)
- Decorative chalkboard sign
- Photos around the farm
- Four hours the day before to decorate
- Ten hours the day of the wedding
- Ample parking
- Secure Wi-Fi
- Heat and air conditioning
- A gas fireplace
- Elevator access
- Highchairs
- Accessible restrooms
- Cathedral ceilings with skylights
- Oversized windows that offer ample natural light
- Available hours: 11 am – 11 pm. Hours are consecutive.
- Springdale Farm activities and petting zoo. Seasonal and available during farm hours
- Additional set up or day of hours \$200/hr.
- Onsite venue staff support is not included with this package. Venue staff support is optional and can be added to your event for an additional fee.

Note: Customers are responsible for renting tents, tables, chairs, and accessories through a licensed and insured vendor. Tent packages must be approved by the Balcony Point Sales Director to ensure the site can accommodate the tent on the chosen date. Except for party tents, all decorations and rental equipment must be removed the same day of your event. Equipment deliveries and pickups must be coordinated with the Sales Director, ensuring that rental items do not impact other events.



Simple Reception Empire Package

Rate: \$4500

Includes:

- Empire Suite 37'x56' indoor space, accommodates up to 110 seated and up to 165 standing
- 60" round seating tables, 96" rectangular food and accessory tables (indoor only)
- Cross-back country vineyard chairs with linen chair pads (indoor only)
- We set up/take down tables and chairs
- Kitchen (sinks, cleaning supplies, stove, oven, griddle, grill, refrigerator, freezer, stainless counters)
- Wrap around balcony overlooking the duck pond
- Balcony bistro tables and chairs (Seasonal. Must remain outdoors on the balcony.)
- Decorative chalkboard sign
- Photos around the farm
- Four hours the day before to decorate
- Ten hours the day of the wedding
- Ample parking
- Secure Wi-Fi
- Heat and air conditioning
- A gas fireplace
- Elevator access
- Highchairs
- Accessible restrooms
- Cathedral ceilings with skylights
- Oversized windows that offer ample natural light
- Springdale Farm activities and petting zoo. Seasonal and available during farm hours
- Available hours: 11 am – 11 pm. Hours are consecutive.
- Additional set up or day of hours \$200/hr.
- Onsite venue staff support is not included with this package. Venue staff support is optional and can be added to your event for an additional fee.



Orchard Pavilion Package (Seasonal)

Rate: \$950

Includes:

- Wedding ceremony site (Apple Blossom Gazebo, Empire Suite, Orchard Pavilion, and courtyard options)
- Photos around the farm
- Parking
- Electricity hook up
- Fixed lights inside the pavilion
- 12 - 8' Picnic tables
- Adjacent playground
- Drinking fountain nearby
- Restroom and running water access, handicap accessible (50 yards)
- Ten hours the day of the wedding
- Springdale Farm activities and petting zoo. Seasonal and available during farm hours
- Available hours: 8 am – 9 pm. Hours are consecutive.
- Accommodates up to 100 guests
- Additional hour(s) \$100/hr.
- This package is seasonal and weather depending
- Indoor amenities such as kitchen and wedding suite are not available with this package
- Onsite venue staff support is not available with this package.



Wedding Ceremony Package

Rate: \$2500

Includes:

- Wedding ceremony site (Apple Blossom Gazebo, Empire Suite, Orchard Pavilion, and courtyard options)
- Chairs (indoor only)
- Cameo dressing suite
- Four hours the day before to decorate
- Five hours for wedding ceremony
- Photos around the farm
- Restroom and patio access
- Heating and air conditioning
- Springdale Farm activities and petting zoo. Seasonal and available during farm hours
- Available hours: 11 am – 11 pm. Hours are consecutive.
- Kitchen access \$250
- Additional set up or day of hours \$200/hr.
- Onsite venue staff support is not included with this package. Venue staff support is optional and can be added to your event for an additional fee.



A la Carte Menu

Cameo Dressing Suite (add on to indoor wedding packages only)

Rate: \$750

Includes:

- Sink
- Refrigerator
- Countertop
- Microwave
- Keurig
- Tables and chairs
- Smart TV
- Loveseat
- Full-length mirror
- Dress rack
- Secure Wi-Fi
- Restroom and patio access
- Heating and air conditioning
- Available hours: 11 am-11 pm. Hours are consecutive.
- Accommodates up to 20 guests
- The hours for using the Cameo Suite must align with your wedding schedule.
- Onsite venue staff support is not included with this package. Venue staff support is optional and can be added to your event for an additional fee.



Audio Visual Equipment: (indoor events only)

Rate: \$200/event

Includes:

- Projector
- Wireless Microphone
- Secure Wi-Fi
- Windows desktop computer
- Microsoft office suite
- Wireless mouse/keyboard
- Presentation laser clickers
- Portable charging stations
- HDMI adaptors
- Portable webcam
- The hours for using the AV equipment must align with your wedding schedule.

Wooden Hexagon Arbor Rental:

Rate: \$125



Day after clean-up and equipment removal package:

Rate: \$750

Includes:

- 4 hours to remove wedding décor and rental equipment.
- Must be completed between 8 am – 6:00 pm
- Garbage, food, and valuables must be secured or removed the day of the wedding



Onsite Venue Staff Support Package: Venue staff will be available to ensure a smooth, enjoyable experience for guests. Balcony Point venue staff do not provide event planning or day-of coordinating. Contact the Sales Director for recommendations for these types of services.

Rate: \$25/hr.

Services Provided:

- **Opening and Closing the Building.** Venue staff will arrive 15 minutes before your group is set to arrive to prepare to receive you and your guests. They will open the building and get the lights turned on.
- **Guest Relations.** Our venue staff will greet visitors, provide directions, and offer any initial assistance upon arrival. Everyone is warmly welcomed at Balcony Point. We ensure that every guest feels valued and enjoys their time at the venue.
- **Customer Service:** Address questions, concerns, and provide general information about the venue and Springdale Farm property.
- **Problem Solving:** Manage any venue or property related issues that arise during the event.
- **Venue Maintenance:** During the event, venue staff will ensure that all common areas, including the foyer and restrooms, remain orderly and clean. They will also refill complimentary items as needed throughout the event.
- **Support:** Venue Staff will ensure the protection of the venue and patrons by adhering to sanitation, safety, and New York State Liquor Authority rules and regulations.
- **Building and Grounds:** Balcony Point venue staff will maintain safe seasonal weather conditions by shoveling and salting the entrances to the building.
- **Audio-Visual Equipment:** (If applicable) Venue staff will distribute and collect AV equipment. Guests who have rented the venue must sign out the equipment and are responsible for its use. Staff can provide basic guidance on usage. All equipment must be signed out with staff at the start of your event and checked back in with a Balcony Point staff member at the end. The person renting the venue is responsible for the equipment, including any damaged or lost items, and will be assessed damage replacement fees accordingly.
- **Venue staff clean up responsibilities:** Staff will wipe down banquet tables, sweep, mop, vacuum floors. Clean the public restrooms, wipe down glass windows and doors.

Guest Clean-Up Responsibilities: While venue staff will support cleanup, Balcony Point is a carry-in/carry-out/leave-it-how-you-found-it facility. The Empire Suite, kitchen, mini suites, and common areas must be returned to their original condition, including but not limited to:

- Table cleanup
- Food cleanup, packaging, and refrigeration
- Decoration cleanup and removal
- Kitchen cleanup
- Trash removal

Note: Cleaning supplies are clearly labeled and stored in our kitchen for communal use. Please return them after use for the next group. If any supplies run out during your event, notify the staff. Cleaning fees will be assessed if the space is not returned to its original condition. Contact the Sales Director for more details regarding cleaning responsibilities. Balcony Point venue staff do not provide event planning or day-of coordinating services. Contact us for vendor recommendations.



Deposits (weddings): There is a \$500 deposit that will go towards your total balance and is **non-refundable**. The final balance is due 7 business days before your event. Cancellations must be provided to the Sales Director via email no less than 30 days before the event date. There is a \$25 handling fee to transfer your date or package at Balcony Point. Transfers must be requested no less than 30 days from the event date.

Payment: We accept credit cards, check, and money orders. Credit card payments can be made over the phone by calling the Sales Director at (585) 643-1528. Check and money orders should be made payable to Heritage Christian Services, Inc., referencing Balcony Point at Springdale Farm in the memo. Checks should be mailed to Heritage Christian Services, Inc. Attn: Balcony Point Sales Director 275 Kenneth Dr. Suite 100 Rochester, NY 14623. There is a \$35 processing fee for returned checks. Payment for event balance and return check processing fee(s) must be made by credit card.

*Prices are subject to change without notice at any time. There are no additional taxes, fees, or gratuities. No pets or portable grills. Service animals allowed. Springdale Farm is a smoke-free campus. Food must be prepared by a store, bakery, or certified licensed and insured catering service. Alcohol must be provided by an insured bar service that is recommended by Balcony Point with an approved NYS Liquor Authority alcohol permit. **Event Insurance:** Additional insurance can be purchased through Wed Lock Insurance or Markel Insurance.